

Marketing

**Duration:** 5 Days

Language: en

Course Code: IND6 - 102

# **Objective**

Upon completion of this course, participants will be able to:

- Understand the principles of sustainable agribusiness and its importance
- Develop leadership skills tailored to the agribusiness sector
- Gain proficiency in financial management specific to agribusiness

- Learn effective marketing strategies to promote sustainable practices
- Integrate sustainability into all aspects of agribusiness operations

## **Audience**

This course is intended for:

- Agribusiness professionals seeking to enhance their leadership and management skills
- Entrepreneurs and business owners in the agricultural sector
- Financial managers and marketers working in agribusiness
- Policymakers and sustainability consultants
- Academics and researchers in agricultural studies

### **Training Methodology**

The course employs a mix of interactive lectures, case study analyses, group discussions, and hands-on exercises. Participants will engage in practical applications and collaborative projects to apply concepts to real-world scenarios.

### **Summary**

This course will equip participants with the necessary skills and knowledge to lead, finance, and market sustainable agribusiness ventures. As the agricultural sector faces increasing pressure to meet global food demands sustainably, leaders must be adept at integrating environmental, economic, and social considerations into their practices.

### **Course Content & Outline**

#### **Section 1: Introduction To Sustainable Agribusiness**

- Overview of sustainable agriculture principles
- Key challenges and opportunities in agribusiness
- Case studies on successful sustainable agribusinesses

#### Section 2: Leadership In Agribusiness

- Leadership styles and their application in agribusiness
- Building and managing effective teams
- Ethical decision-making and corporate social responsibility

#### Section 3: Financial Management For Agribusiness

- Financial planning and budgeting
- Investment strategies and funding sources
- · Risk management and financial sustainability

#### **Section 4: Marketing Strategies For Agribusiness**

- Market analysis and consumer trends
- Branding and digital marketing
- Developing a marketing plan

#### Section 5: Integrating Sustainability Into Agribusiness

- Environmental impact assessments
- Sustainable supply chain management
- Long-term sustainability strategies

### **Certificate Description**

Upon successful completion of this training course, delegates will be awarded a Holistique Training Certificate of Completion. For those who attend and complete the online training course, a Holistique Training e-Certificate will be provided.

Holistique Training Certificates are accredited by the British Assessment Council (BAC) and The CPD Certification Service (CPD), and are certified under ISO 9001, ISO 21001, and ISO 29993 standards.

CPD credits for this course are granted by our Certificates and will be reflected on the Holistique Training Certificate of Completion. In accordance with the standards of The CPD Certification Service, one CPD credit is awarded per hour of course attendance. A maximum of 50 CPD credits can be claimed for any single course we currently offer.

### **Categories**

Agriculture, Management & Leadership

## **Tags**

Leadership, marketing, Agribusiness, Agriculture, Sustainable Agribusiness

### **Related Articles**



### **5 Ways for Integrating Sustainability in the Workplace**

Empower your workforce with sustainability training. Build eco-conscious habits, ethical practices, and corporate responsibility for lasting impact.