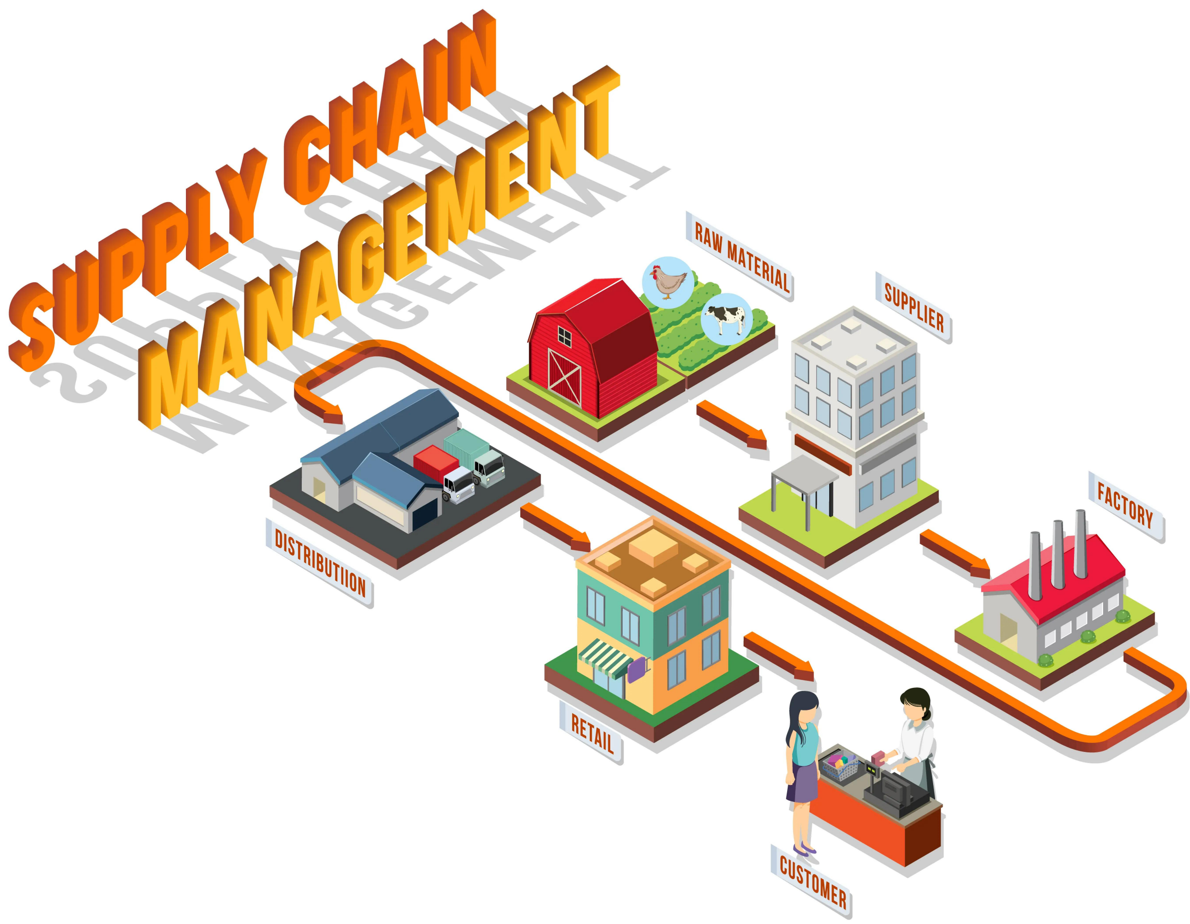

Supply Chain Management and Logistics

Duration: 5 Days

Language: en

Course Code: PO1-107

Objective

Upon completion of this course, participants will be able to:

- Understand the importance of effective supply chain management in your organisation.
- Develop techniques and tools to create a strategic plan for your supply chain.
- Increase your negotiation skills and bring in the right people at the right price.
- Utilise proper budget management techniques to deliver supply chain processes at the lowest cost.

- Manage inventories and properly manage stock levels to benefit your budget.
- Improve warehouse efficiencies and staff management processes to increase productivity.
- Understand the most effective and efficient purchasing methods.
- Monitor supplier trends and gain insight into forecasting.
- Explore new strategies and technologies that can future-proof your supply chain.

Audience

This course is designed for people working within the warehouse industry who are required to manage and improve the supply chain strategy. It would be most beneficial for:

- Logistics Professionals
- Operations Managers
- Directors
- Business Owners
- Stock Control Workers
- Warehouse Managers
- Purchasing Professionals
- Planning Managers
- Project Managers

Training Methodology

The course uses a variety of adult learning styles and techniques to ensure complete comprehension of strategic supply chain management. Participants will participate in group discussions regarding pain points in the industry, role-playing activities to improve active negotiation skills, and creating decision trees to understand the best course of action. They will also use various tools to develop a fool-proof stock management system and business continuity plan for their own business to ensure the supply chain always operates with a solid backup.

Summary

Having a reliable supply chain is essential to any growing and successful business. Your

supply chain ensures that your business has all of the products and equipment to run productively.
Many factors must be considered when creating and maintaining a supply chain. You need to work with reliable suppliers, consider risks to your operation if problems occur, and have a plan B for business continuity if your supplier doesn't show up.
You'll also need to create good, mutually beneficial working relationships with your suppliers to ensure they supply on time so your delivery timescales aren't affected. You'll need to do all this within a budget your supplier should be happy with.
Having a responsive and reliable supply chain will require you to engage your best negotiation and time management skills to get the right people on board and work toward your strategic business plan.

Course Content & Outline

Section 1: Logistics & Supply Chain Management

- How do supply and demand chains work?
- How a reliable supply chain benefits your business.
- Developing connections to buy, create, move and sell.
- Supply Chain Operations Reference Models (SCOR).

Section 2: Managing Customers' Expectations Against Suppliers

- User journey and expectations.
- Identifying internal and external customer needs.
- CRM and SRM.
- Supplier management and relationship maintenance.
- Supplier costing models.

Section 3: Warehouse Management

- Process mapping and strategic thinking.
- Discovering monitoring methods and analysis.
- Dealing with underperformance well.
- Key Performance Indicators (KPIs).
- Warehouse functionality and job specifications.
- Operation workflows for smooth service.

Section 4: Performance & Risk Management

- Business continuity plans and their importance.
- Identifying risk factors and mitigation planning.
- Inventory risks.
- Changes in cost against your budget.

- Disruption to supplier services and how to revert to a plan B.
- Equipment selection, maintenance and safety.

Section 5: Procurement, Purchasing & Negotiation

- Finding the right supplier to meet your needs.
- Developing a mutually beneficial relationship.
- How to maintain a supplier connection.
- Key communication methods.
- How to negotiate a win-win situation.
- Your goals and effective decision-making to meet them.
- Compromisation - what can you afford to work with?

Section 6: Managing An Inventory Effectively

- Your accurate forecasting model.
- Forrester effects and inventory increases.
- Supply chain variations and management.
- Keeping backup stock.
- Reducing excess and obsolete inventory.
- Logistics and supply chain changes to reduce inventory costs.
- Accurate record-keeping and identification of inventory risks and dangers.

Certificate Description

Upon successful completion of this training course, delegates will be awarded a Holistique Training Certificate of Completion. For those who attend and complete the online training course, a Holistique Training e-Certificate will be provided.

Holistique Training Certificates are accredited by the British Assessment Council (BAC) and The CPD Certification Service (CPD), and are certified under ISO 9001, ISO 21001, and ISO 29993 standards.

CPD credits for this course are granted by our Certificates and will be reflected on the Holistique Training Certificate of Completion. In accordance with the standards of The CPD Certification Service, one CPD credit is awarded per hour of course attendance. A maximum of 50 CPD credits can be claimed for any single course we currently offer.

Categories

Procurement, Warehouse, Logistics & Supply Chain

Tags

Procurement, Supply Chain Management, Logistics, Supply Chain

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